WES Annual Conference 2018



Wave energy and the wider energy sector

File Contents

- HiDrive PTO Lessons Learnt Patrik Möller, CorPower [20 pages]
- A Global Perspective Henry Jeffrey, University of Edinburgh [28 pages]
- Crowdfunding and Marine Energy Louise Wilson, Abundance [9 pages]



C3 DEPLOYMENT IN ORKNEY HIDRIVE LESSONS LEARNED

DANGER ---- KEEPAN



T I I

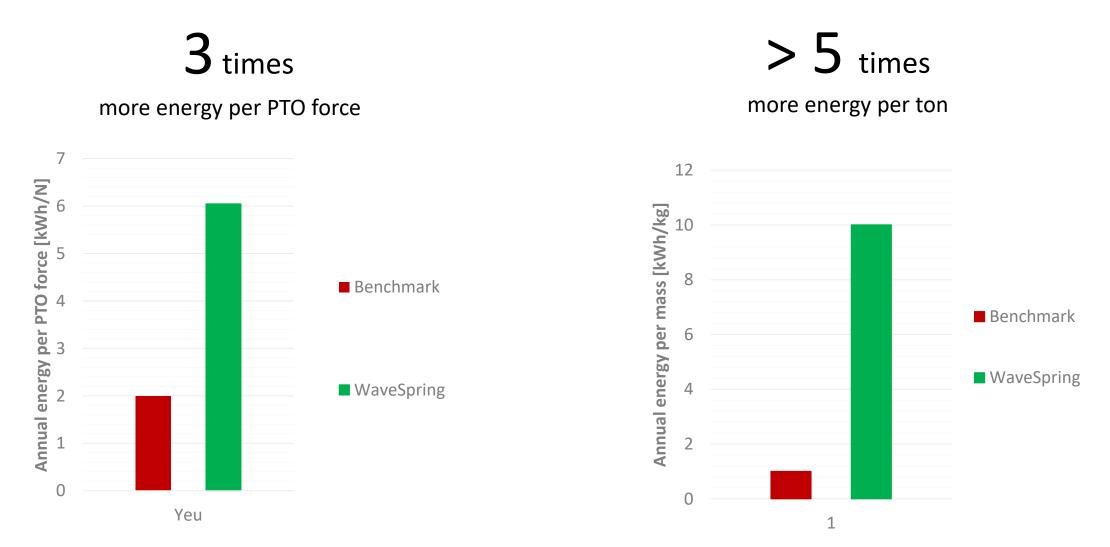
CHOORING

THE CHALLENGE

Survive AND maximize revenue-to-cost Minimize peak load AND maximize average annual load



PERFORMANCE METRICS



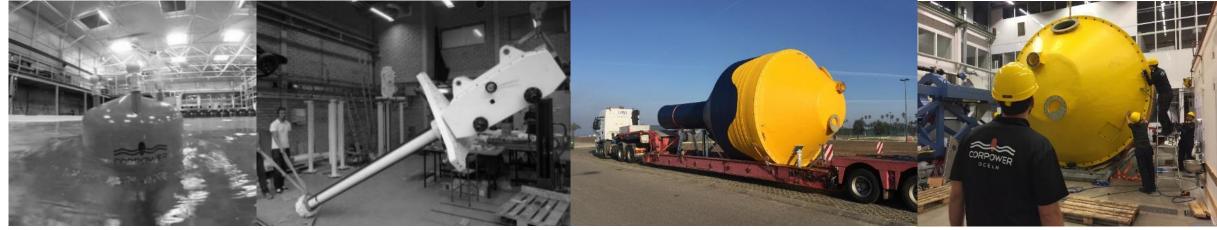
Benchmark: A. Babarit, J. Hals, M.J. Muliawan, A. Kurniawan, T. Moan, J. Krokstad: Numerical benchmarking study of a selection of wave energy converters, Renewable Energy 41 (2012) 44-63



STRUCTURED PRODUCT VERIFICATION

2012-2013	2014 2015	2016 2017 20	18 2019 2020 2021	2022 2023	2024 2025		
Q1 Q2 Q3 Q4	Q1 Q2 Q3 Q4 Q1 Q2 Q3	Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2	Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3	Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4	Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4		
					PRE-COMMERCIAL		
				STAGE 5	10-20 MW Farms		
			STAGE 4	Pilot array			
STAGE 3		Full Scale WEC - Dry & Ocean demo					
	STAGE 2	1:2 WEC - Dry & Ocean demo					
STAGE 1	Critical System tests - tank & d	lry					
Concept					Working capital		
Validation	1.7 MEUR	8.8 MEUR (SEA, KIC, WES, H2020)	15-20 MEUR (Public+Private) 25-30 MEUR (Public + Private)		Revenues		
500kEUR	5-11 people	12-23 people	23-40 people 40-60 people		>100 people		
3 people	TRL 4-5	TRL 5-7	TRL 7-8	TRL 8-9			
TRL 2-3							
		WaveBoost - Gen 4 WEC 1:2 - H2020 - 4MEUR					

Product verification in 5 stages according to IEA-OES / equimar best practice.





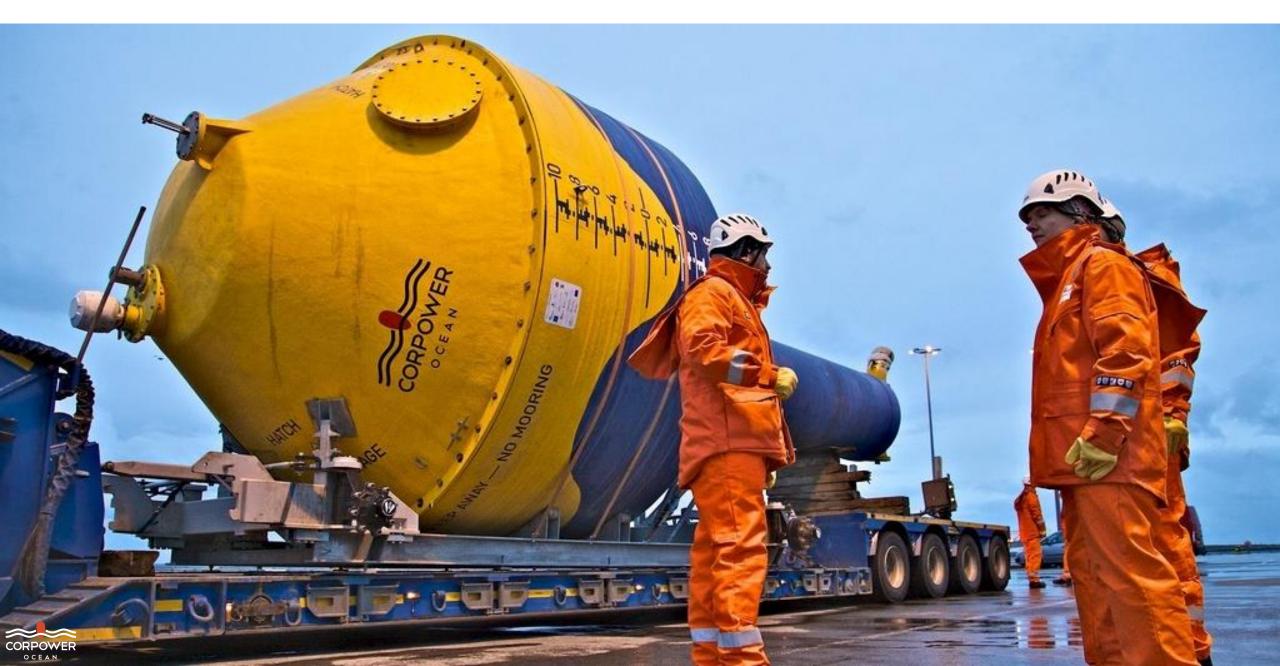




DRY TESTING - HARDWARE-IN-THE-LOOP



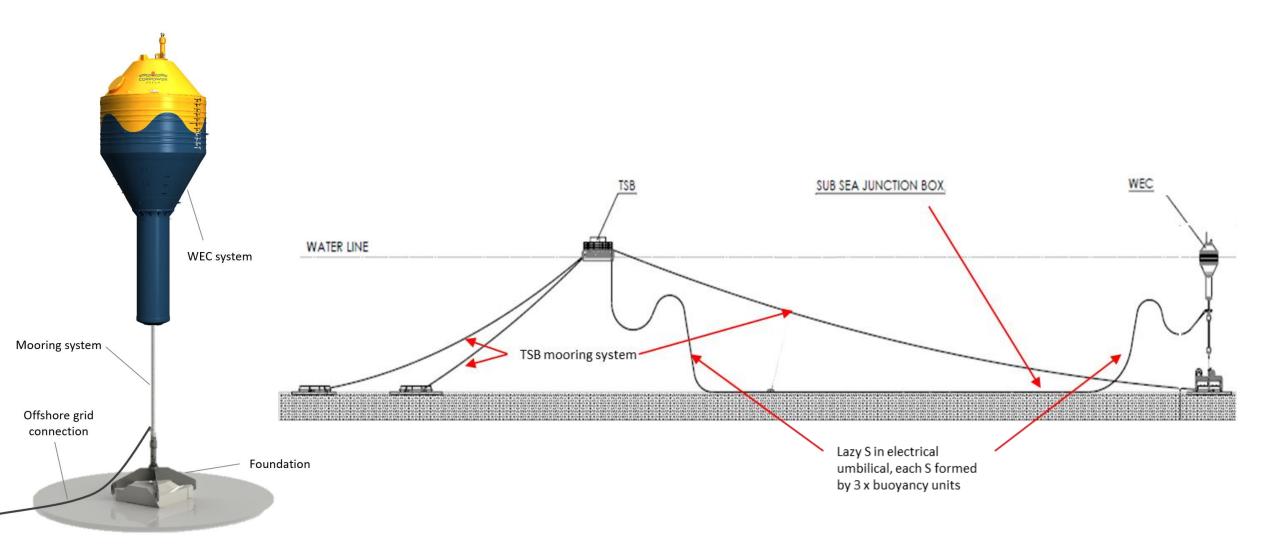
C3 WEC IN ORKNEY



EMEC SCAPA FLOW TEST SITE



C3 INSTALLATION OVERVIEW





FOUNDATION & MOORING INSTALL – W LEASK MARINE - NOV 2017





MICROGRID & UMBILICAL INSTALL – W GREEN MARINE - DEC 2017



CORPOWER

C3 WEC DEPLOYMENT AT EMEC SCAPA FLOW



LOW COST VESSELS AND INSTALLATION METHODS



MICROGRID FOR POWER & COMMUNICATION

EMEC EVEC VICROSED Energy storage and active Microgrid function. Redundant radio & 3G comms to shore



DETUNED IN STORMS – AMPLIFIED IN NORMAL OPERATION



STAGE 3 RESULTS FROM SCAPA FLOW



- Transparent survival mode verified.
- Tuned mode verified. (WaveSpring amplification)
- Power production in ocean was consistent with the prediction by the simulation models.
- Wave spring phase control technology found robust and delivered 99% efficiency.

RESONANT WAVE ENERGY IS NOW A REALITY

Survivability:

Annual Energy Production: +300%

Required Materials:

-40%



Annual Energy / ton: +500%

Clear path to competitive LCOE:

 $\begin{array}{c} \rightarrow 100 \rightarrow 50 \\ \text{EUR / MWh} \end{array}$

Certification towards bankability: Statement of Feasibility





LESSONS LEARNED FROM STAGE 3



- Dry testing with simulated wave loading a is an effective way to debug and stabilize WECs prior to ocean deployment
- The auxiliary systems (anchor-foundation-mooring-tidalmicrogrid) need similar levels of pre-qualification and stabilization as the WEC itself.
- C3 was a research machine. C4 will be our first iteration of production machine. We aim at significant reduction of complexity and number of parts.

2023 TARGET: BANKABLE ARRAY OFFERING TO CUSTOMERS

Vision:

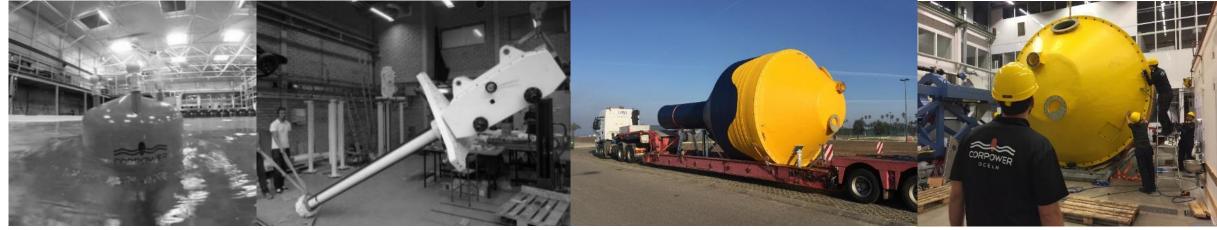
By 2023 have an array with three devices delivering electricity to the grid, certified through Stage 5, achieving bankable accreditation



STRUCTURED PRODUCT VERIFICATION

2012-2013	2014 2015	2016 2017 20	2019	2020 2021	2022 2023	2024	2025	
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						PRE-CO	MMERCIAL	
					STAGE 5	10-20 N	10-20 MW Farms	
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TRL 2-3								
		WaveBoost - Gen 4 WEC 1:						

Product verification in 5 stages according to IEA-OES / equimar best practice.





Scale 1:30

Scale 1:3





STAY TUNED



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IEA Technology Collaboration Programme OCEAN ENERGY SYSTEMS (TCP OES)

Henry Jeffrey OES Chairman

Wave Energy Scotland November 2018





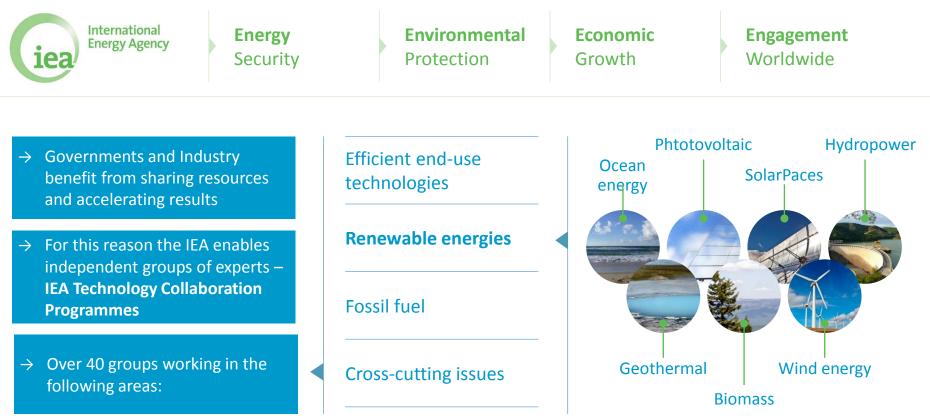
IEA activities and tasks

Country examples



IEA Technology Collaboration Programmes





Membership diversification

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- GOVERNMENTAL AGENCIES
 - RESEARCH ORGANIZATIONS

Work Program 2011 – 2016 → 2017 – 2022



1.

Review, Exchange and Dissemination of Information (Permanent)

5.

Exchange of OE Project Information and Experience (To be reformulated)

9.

Technology Roadmap & International Vision (To be updated at the end of the next term)

2.

Recommended Practices for Testing and Evaluating OE Systems (Concluded in previous terms)

6.

Worldwide Web GIS Database for Ocean Energy (To be continuously updated)

10.

Numerical Modelling – Wave Energy (NEW)

11.

3.

Grids

7.

Integration of OE into

Distribution and Transmission

(Concluded in previous terms)

Cost of Energy assessment for

Wave, Tidal, and OTEC (To be continuously updated)

Assessment of OTEC Resource (NEW)

4.

Environmental Effects and Monitoring Efforts (To be continued)

8.

Consenting Processes for OE in OES Member countries (To be continuously updated)

Proposals under active consideration. Identification of knowledge gaps

Task 4 | Environmental Issues



Making existing information available and accessible

→ **OPERATING AGENT:** DOE (USA)

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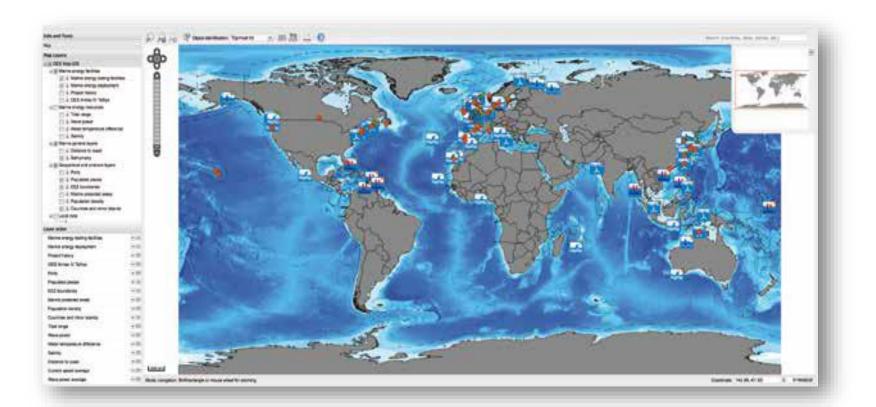


Task 6 | Worlwide Web-based GIS database



Providing detailed information on ocean energy resources and related projects

→ **OPERATING AGENT:** Fraunhofer IEE (Germany)





Task 7 | International Levelised Cost of Energy for Ocean Energy Technologies

OPERATING AGENT: Tecnalia)

ACHIEVEMENTS

Thorough investigation of LCOE for wave, tidal and OTEC technologies; consistent methodology applied

Cost reduction trajectories on an international level

Industry consultation - development of revised cost models

High costs intrinsic to the early stage development of technology

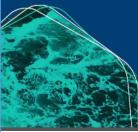
Cost reduction trends: clear trajectory towards a more affordable LCOE

Costs in the long-term are expected to decrease from the first commercial project level as experience is gained with deployment



INTERNATIONAL LEVELISED COST OF ENERGY FOR OCEAN ENERGY TECHNOLOGIES

An analysis of the development pathway and Levelised Cost Of Energy trajectories of wave, tidal and OTEC technologies



🗧 May 2015

A report prepared on behalt of the ILA lechnology Collaboration Programme for Ocean Energy Systems (DES)



Task 10 | Wave Energy Converters Modelling verification and Validation

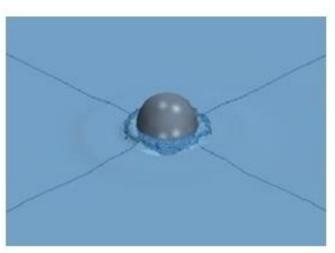
→ OPERATING AGENT: Ramboll (Denmark)

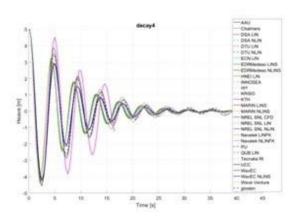
OBJECTIVES

Participants

- Canada
- China
- Denmark
- France
- Ireland
- Korea
- Norway
- Portugal
- Spain
- Sweden
- The Netherlands
- UK
- USA

- To assess the accuracy and establish confidence in the use of numerical models
- To validate existing computational modelling tools
 - To identify uncertainties related to simulation methodologies
 - To define future research and develop methods of verifying and validating the different types of models







Task 12 | Stage Gate Metrics on Ocean Energy

→ **OPERATING AGENT:** European Commission/WES

OBJECTIVES:

Ongoing need to develop a process for defining appropriate and rigorous metrics for measuring success in a number of critical target areas of ocean energy technology development.

To build clarity, information and understanding to support the definition of a fully defined set of metrics and success thresholds.

To establish a common international stage gate metrics framework to be used by technology developers, investors and funders.

Internationally accepted approach

BENEFITS						
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measure	assist in the					
technology	management of					
development	competitive					
nroaress	calls					
Approach ior	n bib of					
ensuring	building					
appropriate	technology					
allocation of	confidence in					
funding	investors					
ADIIILY TO MAKE DECISION						
Cross	making					
technology	assistance for					
funding	private and					
comparisons	nublic funders					

The OES Vision for International Deployment of Ocean Energy



\$

Utilization of ocean energy resources will:

- > Contribute to the world's future sustainable energy supply.
- Supply electricity, drinking water and other products at competitive prices, creating jobs and reducing dependence on fossil fuels.
- Reduce the world energy sector's carbon emissions, whilst minimizing impacts on marine environments.

Ocean energy may experience similar rates of rapid growth between 2030 and 2050 as offshore wind experienced in the last 20 years.

OES GLOBAL OCEAN ENERGY DEPLOYMENT VISION

Installed Capacity (GW)	300
Direct Jobs	680
Investment in 2050 year (US\$)	35 Billion
Carbon Savings (million tonnes of CO2)	500

INDUSTRIAL GOAL

By 2050, ocean energy has the potential to have deployed over 300 GW of installed capacity.

SOCIETAL GOAL

By 2050, ocean energy has the potential to have created 680,000 direct jobs and saved 500 million tonnes of CO2 emissions.

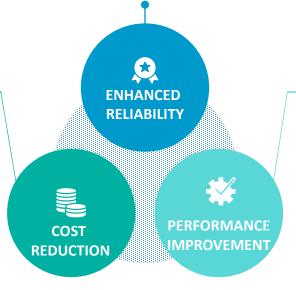
Development Themes



 Despite the relatively large number of ocean energy devices which have undergone sea trials, future technical developments will have to address improved reliability and survivability.



 Challenges similar to those that faced offshore wind



 Improve efficiency and performance, and enhanced load factor

- Enhancing operability and access for servicing
- Increase device availability

Development Areas



Different devices require different development activities.

Three encouraging developments:

- > Increased knowledge and technology transfer
- > Spread of industry standards
- Collaboration between competing device developers to design common components, e.g., power take-offs.

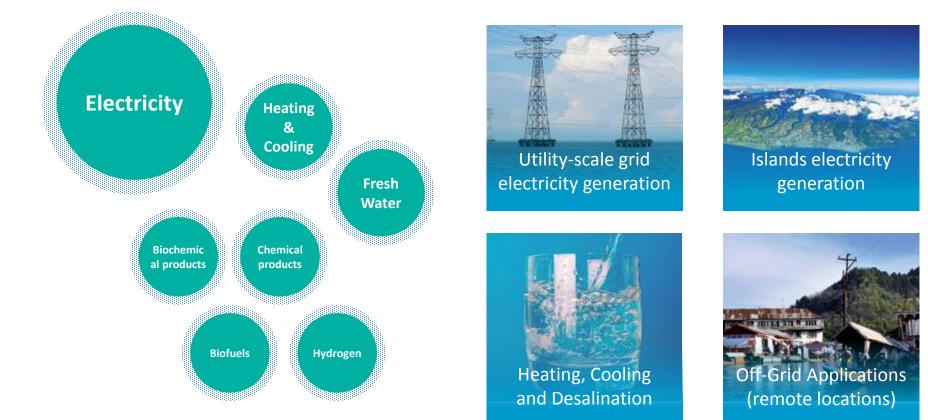






Products and Markets for Ocean Energy





ANNUAL REPORT

ANNUALREPORT

AN OVERVIEW OF OCEAN ENERGY ACTIVITIES IN 2017

ES INCEAN ENERGY ENERGY Rethology



ENVIRONMENTAL ISSUES ON OCEAN ENERGY

INTERVIEW WITH



DR. ANDREA E. COPPING Senior Program Manager for Coastal and Marine Waters onal Laboratory

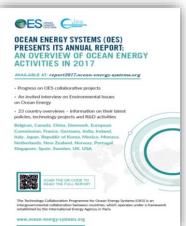
OES: What are the key concerns regarding environmental risks of ocean energy to the marine environment? Is mitigation - for example, siting devices and cable runs to it possible to "retire" some of the environmental effects avoid rare habitats like rocky reefs. that have been potentially assigned to ocean energy de- Potential environmental concerns may be similar for wave

and tidal devices, such as changing behaviour of animals moving past MRE arrays, potential effects of EMFs from Andrea Copping: The key environmental concerns for marine renewable energy (MRE) concern possible inter- cables and energized devices on animal welfare, and disactions between portions of the devices and systems ruption of animal behaviour by underwater sound from (anchors, foundations, mooring lines, etc.) and marine generators or other moving parts. However, some stakeanimals and the habitats that support those animals. As holders still have concerns that tidal devices could create larger scale commercial developments come online, ad- risk of collision with marine animals that does not apply to ditional concerns may be raised about alterations in eco- WECs as well as the potential for interacting with moorsystem processes, like sediment transport or water gual- ing lines and draped cables in the water column.

ity, by commercial wave or tidal farms. There are many possible interactions and potential effects that regulators OES: So far there are no large arrays of wave or tidal and stakeholders may assign to MRE devices and devel-devices operating in the ocean over long periods and opment; at least a portion of those interactions and ef-therefore many uncertainties currently remain about fects have been evaluated and generally determined to their interference with marine life. How far do you think be unimportant - for example, the release of chemicals knowledge from other industries - buoys and platforms, from coatings or spills of lubricating oil. We can decrease power and telecom cables in the seafloor, etc. - could be the importance or "retire" other risks by applying existing transferable to ocean energy? research findings - for example, we are close to "retiring" Andrea Copping: The oceans have been used for induseffects of electromagnetic fields [EMF] on organisms. Yet trial purposes for centuries and the interaction of vessels,

other interactions may continue to be of concern, and will navigation markers, piers, underwater installations, and require monitoring of active MRE sites and additional re- other devices with marine life have been studied as these search - for example, collision risk for animals with tidal industries and uses have progressed. Some of these in-

turbine blades- and still others may require long-term









04 INTRODUCTION 08 SPOTLIGHT ON 20 OCEAN ENERGY PROJECTS AND 5 POLICY INITIATIVES

- 10 Korea: Sihwa Tidal Power Plant
- 11 China: LHD Tidal Current Energy Demonstration Project
- 12 Canada: Cape Sharp Tidal Project
- 13 France: SABELLA D10 Tidal Turbine
- 14 Italy: GEM "the Ocean's Kite"
- 15 UK: Scotrenewables floating tidal system
- 16 UK: Shetland Tidal Array

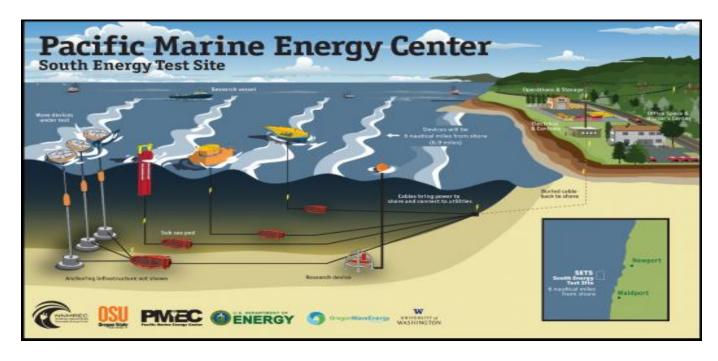
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- 17 Canada: Water Wall Turbine
- 18 Norway: Deep River Power Plant
- 19 Belgium: Laminaria Wave Energy Converter
- 20 Denmark: Resen Waves Smart Ocean Buoy
- 21 Ireland: Ocean Energy 035 Buoy
- 22 Portugal: Waveroller
- 23 Spain: Oceantec MARMOK A-5 Project
- 24 Sweden: Seabased Sotenäs Project
- 25 USA: Columbia Power Technologies Wave Energy Generator
- 26 India: Wave Power Navigational Buoy
- 27 Netherlands: Blue Energy Reverse Electrodialysis Project
- 28 Japan: Okinawa OTEC plant
- 29 Germany: StEnSea project

Initiatives

- 30 UK: Wave Energy Scotland
- 30 USA: Wave Energy Prize
- 31 Mexico: CEMIE-Océano
- 32 Singapre: SEAcORE
- 32 European Commission: OCEANERA-NET

United States



The U.S. Dept. of Energy's Marine Energy Program has seen funding increases in recent years. Congressional support for Marine Energy funding remains strong and in Fiscal Year 2018 WPTO was funded at its highest level ever < \$100m



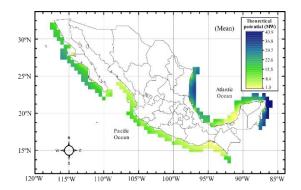


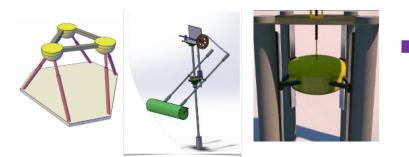
Mexico

Wave power estimation

• Numerical model efforts: WaveWatchIII CFSR winds (0.5x0.5) Global Ocean: 1979-2009

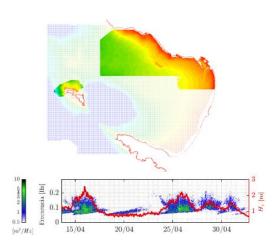
Towards the best hindcast possible





New WEC Conceptual models

- Theoretical analysis
- Lab prototype first version
- Natural laboratory start implementation
 - Progress high resolution bathymetry
 - Directional wave in-situ measurements
 - Remote sensors being deployed
 - SAR images acquired
 - Joint efforts, wave buoy deployments





Australia

- New Australian Hub for Marine Energy Research and Innovation – the Wave Energy Research Centre (WERC) collocated in Perth and Albany
 - Proposed new Joint Aus-China Research Centre for offshore wind and wave energy is gaining support: shortlisted to the final 16, where 6-7 will be funded. Final decision expected in December 2018 for a start in early 2019.





China







Offshore floating wave power station (GIEC)

260kW Floating offshore multi-energy complementary platform based on Sharp Eagle WEC. Installed wave energy 200kW, Installed solar energy 60kW, A

desalination facility with daily production of 6 tones water.



- 2030 strategy of Ministry of Oceans and Fisheries(MOF, 2017)
 - Development of 1.5GW ocean energy infrastructure by 2030
 - Supply clean energy and create energy industry(supply chain)



Energy Technology Network Acclerating results for 40 years

<2030 strategy for development of ocean infrastructure>



European Technology and Innovation Platform for Ocean Energy 2



Aim

- Streamlining of sectoral activities by coordination of sectoral industry and research stakeholders
- Enable sectoral stakeholders to share knowledge and exchange 'lessons learnt'.
- Data-based publications on key sectoral issues and input to the wider ocean energy policy framework.

Timing

• ETIP Ocean (1) concludes November 2018. ETIP Ocean 2 to commence Jan 2019.

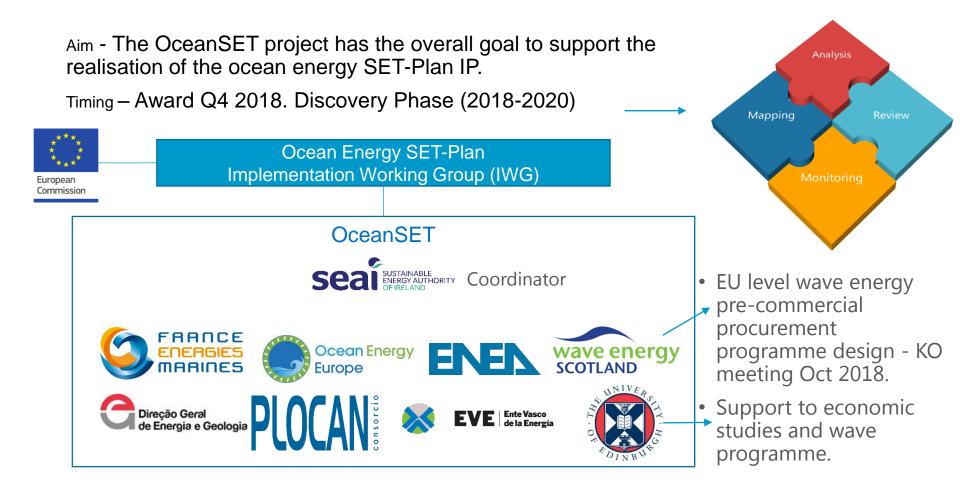


Technical work themes

- Technology
- Finance
- Environment



OceanSET (JA2) - Support to the Realisation of the Ocean Energy Implementation Plan of the SET-Plan



European Pre-Commercial Procurement Programme for Wave Energy Research & Development

<u>Specific challenge</u>: The challenge is the design, development and validation of cost-effective Wave energy convertors that can survive in a harsh and unpredictable ocean environment as the ocean through demand-driven Pre-Commercial Procurement.

Scope: In this European PCP action it is the aim to elevate experience with national public procurement approaches at a European level to bring European Wave Energy Research and Development more efficiently into the direction of commercialization.





LC-SC3-RES-1-2019-2020: Developing the next generation of renewable energy technologies



Specific Challenge: The renewable energy technologies that will form the backbone of the energy system by 2030 and 2050 are still at an early stage of development today. Bringing these new energy conversion solutions, new renewable energy concepts and innovative renewable energy uses faster to commercialisation, taking into account social acceptance and secure and affordable energy supply, is challenging. Due to the pre-competitive nature of the research activities of this type, particular emphasis is put on including international cooperation opportunities, whenever relevant to the proposal and the domain, in particular in the context of the Mission **Innovation Challenges**.



LC-SC3-RES-32-2020: New test rig devices for accelerating ocean energy technology development



LC-SC3-RES-32-2020: New test rig devices for accelerating ocean energy technology development

Specific challenge: By 2050 ocean energy can contribute significantly to the renewable energy mix in Europe. As stated in the SET-Plan Ocean Energy Implementation Plan ocean energy costs must be reduced through, but not only, increased performance and reliability in order to meet its full potential. Researchers and industries are presenting innovative solutions, but to accelerate the development pathway to the market, new testing methodologies will help industries to take more quickly go/no-go decisions.



Summary

- > International political support across 25 countries .
- Potential to develop 300 GW by 2050 with the right policies.
- > Significant benefits in terms of **new jobs** and **investments**.
- > Wide range of technologies at different stages of development.
- Ocean energy technologies must achieve a significant improvement in reliability and performance whilst reducing overall costs.
- Several sectors are potentially capable of knowledge sharing and technology transfer.
- Government investment is critical to making ocean energy technologies viable but government commitments also encourage and support the larger contribution from public and private investors.



AN INTERNATIONAL VISION FOR OCEAN ENERGY

Available online at:

https://www.ocean-energy-systems.org/library/vision-and-strategy/

Crowdfunding and marine energy – when to use it Wave Energy Scotland 2018

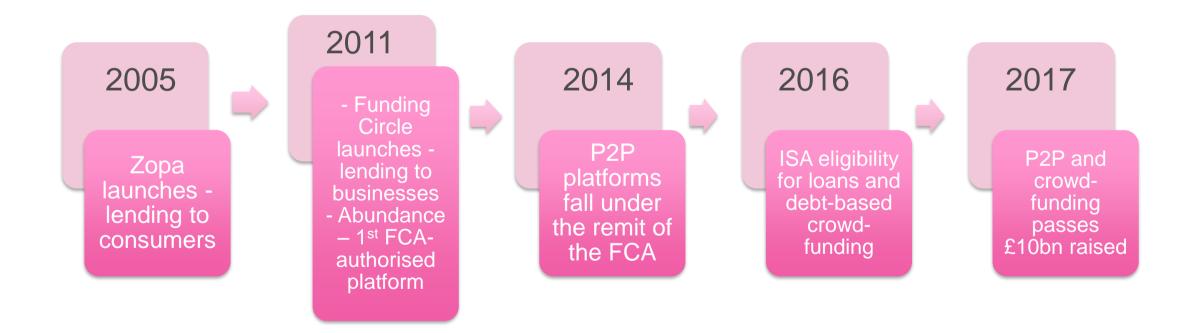


Abundance is authorised and regulated by the Financial Conduct Authority (525432)

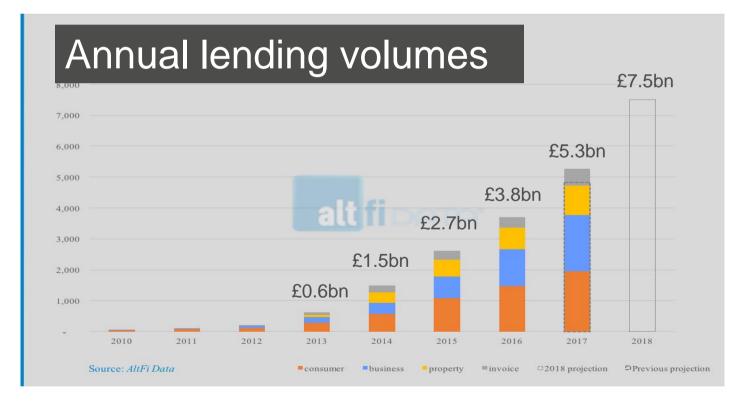
Crowdfunding – some facts

- Donation and reward is not regulated
- Investment loans (P2P), securities (debt and equity) is regulated
- Loans and debt-based securities became ISA eligible in 2016
 - Abundance was one of the first to become an ISA manager
 - Opens up access to around £400bn in cash ISAs

P2P & crowdfunding – a potted history



Crowdfunding – some facts & figures



- £14bn cumulative lending by end 2017
- £7.5bn estimated in 2018
- Equity accounts for additional £1bn
- Top 5 platforms = 85% of volume

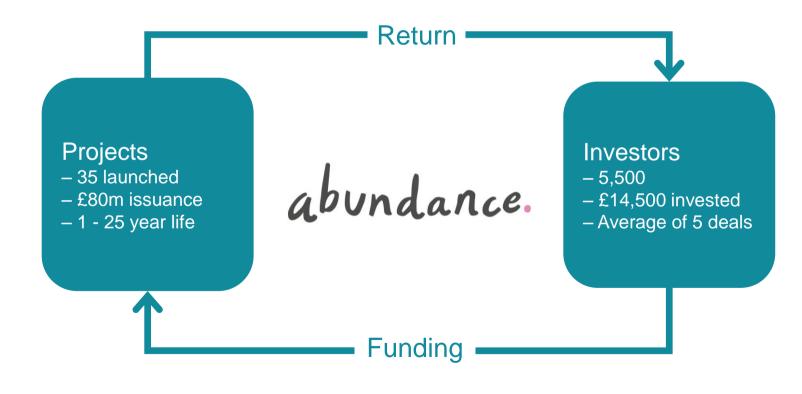
Crowdfunding and the marine energy sector

Stage of the business

• Technology - development to optimisation; revenues – pre-revenue to multiple lines

Funding type:	Grants	Equity Crov	Project finance vdfunding optic	Working capital debt
Availability and cost are a function of:		Due diligenceDocumentation		ss / Financial model ement team
Crowdfunding delivers:		Access to repeat capital, engagement and public support		

What we do – long-term relationships



Alternative provider of project finance and complementary types of funding

Win win investments for investors

Atlantis Resources –£10 million total

Term	Description
Amount	2 x £5 million bonds on similar terms
Tenor	5 years
Interest	8% a year, payable semi-annually
Security	Parent company guarantee
Use of proceeds	Support existing projects, fund further turbine development, working capital, repayment of Scottish Enterprise debt, progress development of Wyre Tidal Gateway and conversion of Uskmouth power station
Timing	June 2017 and January 2018

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Orbital Marine Power (Orkney)

Term	Description
Amount	Up to £8 million
Tenor	2 years
Interest	12% a year, rolled up and paid at maturity
Security	Parent company guarantee
Use of proceeds	Help fund the construction of the next generation SR-2000 floating tidal turbine
Timing	Launched

What next for marine energy on Abundance

- Some UK presence GBP denominated assets preferable, even required (ie currency risk can be managed 'in-house')
- Route to GBP-denominated revenues
- Projects or supporting infrastructure
- Maturity and terms matched to specific needs
- Abundance looks for long-term funding partnerships 80% of our issuers are repeat customers